

NEW JERSEY ASSOCIATION OF COUNTIES 2026 BUDGET

GRANT INCOME	2026 PROPOSED BUDGET
AT&T	425,000
Ama	319,160
NACO/Nationwide	120,000
Business Associate Dues ³	72,000
GFOA Management ⁴	80,000
Year-End Summit	27,500
Cash Vest	5,000
Regional County Meetings	3,000
County Administrators Program	2,500
Directory	1,500
Website Advertisement	1,500
TOTAL INCOME	1,057,160
EXPENSES	
EVENTS	
Annual Conference	150,000
Year-End Summit	10,000
<i>NJAC Events</i>	<i>160,000</i>
SALARIES & WAGES⁵	
JD, Executive Director	208,818
LW, Business Development Director	94,323
AW, Legislative Director	82,732
KN, Office Manager	67,828
<i>Employee Salaries and Wages</i>	<i>453,701</i>
<i>Payroll Taxes</i>	<i>51,000</i>
<i>GFOA Professional Stipends</i>	<i>78,600</i>
HEALTH & PENSION BENEFITS⁶	
State Health Benefits Plan ⁶	102,000
JD, Executive Director	-4000
LW, Business Development Director	-1600
AW, Legislative Director	0
KN, Office Manager	-1000
<i>Employee Health Benefits</i>	<i>96,400</i>
<i>CC Health Benefits</i>	<i>12,000</i>
<i>Active & Retired Employee Pension Benefits</i>	<i>62,000</i>
OPERATING EXPENSES	
Payroll - Action Data Services, Inc.	4,650
Accounting/Auditing - Suplee Clooney	7,000
Bookkeeping/NJ Bookkeeping Services	4,000
IT Support - Anton Computing	7,000
IT Security – Sitelock	1,300
Website Maintenance – Citi-E-Net	1,200
Office Insurance - Fairview Insurance Agency	6,000
Office Building Rent - Capitol View	40,000
Banking/Credit Card Service Fees	8,000
Office Telephone - Verizon/JCT Solutions	6,600
Copier Machine Lease – Ricoh	2,900
Postage Machine Lease - Pitney Bowes	1,300
Postage Machine Supplies - Pitney Bowes	2,700
GovNet	5,500
Printing	1,100
Office Supplies	2,600
Travel Related Expenses	15,000
Event Registration	1,000
Regional County Meetings	3,000
Virtual Workshops	3,000
<i>Operating Expenses</i>	<i>123,850</i>
TOTAL EXPENSES	1,037,551
<i>Total Surplus⁷</i>	<i>19,609</i>

FOOTNOTES

1. NJAC's 2025 annual conference generated \$453,000 in revenue, so the proposed budget for the "Annual Conference" represents a reasonable estimate of what NJAC should generate in revenue.
2. The proposed budget for "County Dues" represents a 3% increase.
3. The proposed budget for "Business Association Dues" includes an increase in annual dues from \$495 to \$550.
4. The proposed budget for "GFOA Management Fee" represents a \$10,000 increase.
5. The proposed budget for "Salaries and Wages" equals a 3% increase for NJAC employees along with the Executive Director's contractual increase.
6. The proposed budget for "Health and Pension Benefits" represents the increases as determined by the Division of Pension and Benefits and State Health Benefits Commission.
7. Total surplus equals 1.9% of the total income.