

New Jersey Association of Counties
Statement of Revenue and Expenses
FEBRUARY 2026

	2026 Budget	YTD	VARIANCE (unfavorable)
INCOME			
Annual Conference	425000.00	6000.00	(419000.00)
County Dues	319160.00	12258.00	(306902.00)
NACO/Nationwide	120000.00	30489.71	(89510.29)
Business Associates Dues	72000.00	14279.9	(57720.10)
GFOA Management	80000.00	13333.34	(66666.66)
Year End Summit	27500.00	-125.00	(27625.00)
Cash Vest	5000.00	1993.73	(3006.27)
Regional County Meetings	3000.00		(3000.00)
County Administrators Program	2500.00		(2500.00)
Directory	1500.00	600.00	(900.00)
Website Advertisements	1500.00		(1500.00)
TOTAL INCOME	1057160.00	78829.68	(978330.32)
EXPENSES			
EVENTS			
Annual Conference	150000.00	3223.75	146776.25
Year-End Summit	10000.00	500.00	9500.00
NJAC Events	160000.00	3723.75	156276.25
SALARIES & WAGES			
JD, Executive Director	208818.00	34803.00	174015.00
LW, Business Development Director	94323.00	15720.50	78602.50
AW, Legislative Director	82732.00	13788.67	68943.33
KN, Office Manager	67828.00	11304.68	56523.32
Total Salaries and Wages	453701.00	75616.85	378084.15
Payroll Taxes	51000.00	6382.19	44617.81
GFOA Professional Stipends	78600.00	19650.00	58950.00
HEALTH & PENSION BENEFITS			
State Health Benefits Plan	102000.00		102000.00
JD, Executive Director	(4000.00)		
LW, Business Development Director	(1600.00)		
AW, Legislative Director	0.00		
KN, Office Manager	(1000.00)		
Total Employee Health Benefits	95400.00	16701.73	78698.27
CC Health Benefits	12000.00	8682.93	3317.07
Active & Retired Employee Pension Benefits	62000.00		62000.00
OPERATING EXPENSES			
Payroll-Action Data	4650.00	466.12	4183.88
Accounting/Auditing-Suplee Clooney	7000.00		7000.00
Bookkeeping-NJ Bookkeeping Services	4000.00	1100.00	2900.00
IT Support-Aton	7000.00	350.00	6650.00
IT Security- Site Lock	1300.00		1300.00
Website Maintenance-Citi-E-Net	1200.00		1200.00
Office Insurance-Fairview Insurance Agency	6000.00		6000.00
Office Building Rent-Capitol View	40000.00	10050.00	29950.00
Banking/Credit Card Service Fees	8000.00	193.92	7806.08
Office Telephone-Verizon/JCT Solutions	6600.00	1991.64	4608.36
Copier Machine Lease-Ricoh	2900.00	726.00	2174.00
Postage Machine Lease-Pitney Bowes	1300.00	156.15	1143.85
Postage Machine Supplies-Pitney Bowes	2700.00	169.38	2530.62
GovNet	5500.00	1005.00	4495.00
Printing	1100.00		1100.00
Office Supplies	2600.00	499.47	2100.53
Travel Related Expenses	15000.00	3422.34	11577.66
Events Registration	1000.00	200.00	800.00
Regional County Meetings	3000.00	600.00	2400.00
Virtual Workshops	3000.00	350.00	2650.00
Operating Expenses	123850.00	21280.02	102569.98
TOTAL EXPENSES	1036551.00	152037.47	884513.53
Net Income	20609.00	(73207.79)	(1862843.85)

PRELIMINARY REPORT-SUBJECT TO YEAR END AUDIT ADJUSTMENTS