

My \$395 check is enclosed along with a brief description of my company.

Company: _____

Name and Title: _____

Address: _____

Phone: _____ Fax: _____ E-mail: _____

Business Description: _____

Referred By: _____

New Jersey Association of Counties

Representing All 21 Counties

- Atlantic County*
- Bergen County*
- Burlington County*
- Camden County*
- Cape May County*
- Cumberland County*
- Essex County*
- Gloucester County*
- Hudson County*
- Hunterdon County*
- Mercer County*
- Middlesex County*
- Monmouth County*
- Morris County*
- Ocean County*
- Passaic County*
- Salem County*
- Somerset County*
- Sussex County*
- Union County*
- Warren County*

**NEW JERSEY
ASSOCIATION OF
COUNTIES**

***BUSINESS ASSOCIATES
PROGRAM***



**Take Advantage of the
\$2.5 Billion of County
Purchasing Power**

County Government Does It Best!

“Whether working with NJAC to promote shared services at the county level, implementing educational initiatives at New Jersey’s county colleges or providing funding for local projects, NJAC proved to be an invaluable partner in helping me solve problems for the citizens of New Jersey.”

*Donald T. DiFrancesco
Former Governor of New Jersey*

“County governments provide quality, regionalized services that impact the quality of life for our residents. As a former President of NJAC, I know how it helps raise awareness about our role, acts as a strong statewide advocate for counties, and fosters an atmosphere of cooperation and partnership that enables us to fulfill our civic responsibilities successfully.”

*Joseph N. DiVincenzo, Jr.
Essex County Executive*

“As NJ’s largest electric and gas utility PSE&G is literally “hard wired” to county and local governments. Our relationship with NJAC is an integral part of our continuing efforts to provide safe and reliable service in sixteen counties.

NJAC provides valuable opportunities to identify helpful resources to solve operational issues while serving as a conduit to critical NJ policy makers. Its value lies not only in its professionalism, but also provides immeasurable opportunities to share ideas and to solve problems. NJAC has become a meaningful partner in PSE&G’s commitment to our State.”

*Arthur S. Guida, Director-External Affairs
Public Service Electric & Gas*

*New Jersey Association of Counties
150 West State Street, Trenton, New Jersey 08608
Voice: (609) 394-3467/Fax: (609) 989-8567
Email: njac@njac.org <http://www.njac.org>*

Grow Your Business! Just a Small Annual Investment of \$395 Gains Membership and Entitles You to a Full Year of:

- ◆ Direct access to all county officials;
- ◆ Exposure in NJAC’s Directory & Website;
- ◆ Exclusive opportunities to present workshops at annual conference;
- ◆ Discounted registration at NJAC's conferences, seminars and events;
- ◆ Sponsorship opportunities;
- ◆ Visibility in the NJAC newsletter.
- ◆ Voluntary Employee Benefits Program

Whatever your business goal, NJAC can help provide the tools that will enhance your bottom-line!

Become our partner in County Government and make our contacts work for you.

County Government Does It Best!

“At Verizon, we understand that to be successful, you have to pick great partners. Our relationship with NJAC provides tremendous opportunities to build our business and increase our public profile. NJAC’s unparalleled access to the leaders in both government and business makes working with NJAC a rewarding endeavor.”

*Dennis Bone, President
Verizon*

“Our law firm has been actively involved with NJAC for over 30 years. The opportunity that the Association provides to meet and be involved with the leadership of the counties throughout the state is extraordinary. NJAC is a professionally run and significantly involved organization that county officials throughout the state embrace and share their most important ideas and information.

It has not only been a pleasure to be a part of the Association, but the relationships we have formed benefited our firm immeasurably.”

*Edward J. McManimon, III
Attorney at Law*

“At Wachovia, we realize the importance of having great business and community partners, and we add value to these partnerships through our various lines of business. The New Jersey Association of Counties is a conduit of information and current events in the public sector, and our membership in NJAC provides Wachovia with an opportunity to interact with government leaders and peer organizations in a professional setting, which leads to business results and community involvement.”

*Barry E. Vankat, Senior Vice President
Wachovia Bank, NA*